



BRIDGEVIEW MFG. INC.

P.O. BOX 4 GERALD, SASK. SOA 1B0

BUS. (306) 745-2711 FAX. (306) 745-3364

Email: bmi@sasktel.net

Website: www.bridgeviewmanufacturing.com

CAREER OPPORTUNITY

FACTORY SALES PERSON – AGRICULTURAL AND INDUSTRIAL MACHINERY

Bridgeview Manufacturing is a progressive farm and industrial equipment manufacturer that has served U.S. customers for over 30 years. Our product lines include Pulldozer earthmoving products, Bale King ranch equipment, Grain Express storage and handling solutions, and Afterburner diesel exhaust fluid. Our factory is located 3 hours north of Minot near Gerald, Saskatchewan.

We are currently accepting applications for Salespersons to promote our products to dealers in the U.S. with the goal of developing our product lines and increasing market share.

Specific duties include:

Develop and implement marketing strategies for all product lines.

Prepare advertising plan

- Plan comprehensive internet, radio, brochure, and printed ad advertising
- Plan trade show attendance and all trade show logistics

Maintain and develop dealer network

- Evaluate and establish new dealers to improve regional coverage
- Promote our products to dealers. Train dealers and customers on features and proper equipment operation to increase customer satisfaction and reduce warranty expense
- Ensure equipment is visible and displayed properly
- Ensure customer service held to high standards
- Assist as necessary with warranty registration and warranty claim resolution
- Manage dealer credit applications and collection of payment.

Market Intelligence

- Provide feedback on customer opinion of Bridgeview sales and service
- Provide input on market trends and future product line possibilities
- Assist with sales forecasts and production planning
- Assist with development, administration, and promotion of seasonal booking programs.

Bridgeview currently supports a large number of dealers in the central and northwest states from Missouri to Idaho. Our current dealer listing can be viewed at www.nebraskahayequipment.com. We are looking to build upon this dealer network to provide improved service to these existing dealers while seeking out new markets and sales regions. Candidates must be flexible and willing to travel.

We are seeking an individual dedicated to our product lines although we will consider businesses seeking to diversify their interests.

This is a great opportunity for an energetic individual. Bridgeview offers high end equipment, a strong brand name, and unique products with limited direct competition.

Compensation and sales region can be negotiated. To inquire, please email bmi@sasktel.net or call 306-745-2711